

## **2023 Admission**

# **International Students Entrance Examination Graduate School of Business and Commerce**

### **Application Guidelines**

Note 1: Common items of all graduate schools are published in separate files. Please check together.

Note 2: The application guidelines is the English Version for Japanese-based Program of the International Students Entrance Examination.

Note 3: The application documents which are designated by Kansai University only have Japanese Version.

**Kansai University  
Graduate School**

## **II Admission Policy**

### **Master's Degree Program**

The Graduate School of Business and Commerce aims to train students to become researchers who can conduct creative research with advanced knowledge or to become highly qualified professionals with expertise and practical knowledge who can solve complex and diverse problems of business. The Graduate School is widely open also to international students through original entrance examinations, thereby contributing to internationalizing the Graduate School.

The Master's Degree Program has two courses of Academic Research Course and Professional Research Course and provides adequate subjects for each of the courses. The Graduate School accepts those who have the following knowledge and skills, abilities of thinking, judgement, expression, and proactive attitudes and deserve as the graduate school students according to the Diploma Policy and the Curriculum Policy of the Graduate School:

1. To have the specialized knowledge and skills of the academic field of Business and Commerce of the undergraduate course.
2. To have the following qualities and abilities through their study of the undergraduate course:

#### (1) Academic Research Course

To have willingness to positively absorb and develop the existing research results through study of specialized subjects and to establish themselves as researchers of Business and Commerce by advancing to the Ph.D. Degree Program.

#### (2) Professional Research Course

To have potentialities to develop their abilities of problem solution, flexible thinking, and sharp sense of reality.

3. To have strong willingness to study proactively the academic field of Business and Commerce.

### **Ph.D. Degree Program**

The Graduate School of Business and Commerce (Ph.D. Degree Program) aims to train students to become researchers through creative research with advanced knowledge and highly qualified professionals with expertise and practical skills to solve complex and diverse problems of business. The Graduate School is widely open also to international students through original entrance examinations, thereby contributing to internationalizing the Graduate School.

The Ph.D. Degree Program is provided with specialized subjects about Distribution, Finance International Business, Management, and Accounting.

The Graduate School accepts those who have the following knowledge and skills, abilities of thinking, judgement, and expression, and proactive attitudes and deserve as the graduate school students according to the Diploma Policy and Curriculum Policy of the Graduate School:

1. To have the specialized knowledge and skills of the academic field of Business and Commerce of the undergraduate course and master's degree program.
2. To have the abilities of problem solution, leadership, and logical and critical thinking through their study of the undergraduate course and master's degree program, and to be able to contribute to society with their research and practical activities in the academic field of Business and Commerce.
3. To have strong willingness to study proactively the academic fields of Business and Commerce.

## **V Application Requirements**

# Graduate School of Business and Commerce (Master's Degree Program)

## Graduate School, Major, Course and Enrollment Capacity

Graduate School	Major	Course	Enrollment Capacity
Graduate School of Business and Commerce	Business and Commerce Major	Academic Research Course	35
		Professional Research Course	

Note: The Graduate School of Business and Commerce has not established separate enrollment capacity for each type of entrance examination.

Applicants who wish to study at the Graduate School of Business and Commerce, please read the following information carefully before applying.

At the Graduate School of Business and Commerce, the Master's Program offers 2 courses and you can choose 1 course when applying.

For each course, you can select major subjects and academic advisor from the list called "Graduate School of Business and Commerce: List of Major Subjects and Academic Advisors for 2023 Academic Year (Master's Degree Program)" (pp.8-10).

For the "Academic Research Course", only 1 major subject can be selected, and for the "Professional Research Course", 3 major subjects can be selected. If you do not have the 2nd (or 3rd) desired major subject, please select "None" instead.

However, the "Global Retailing Program" cannot be selected as the 2nd choice (or 3rd choice).

And for the "Professional Research Course", the graduate school may not be able to meet your desired major subjects.

**【Caution】** After applying, you cannot change the course, major subjects or specialized subjects of your choice.

## (1) About the Course

### ① Academic Research Course

The "Academic Research Course" aims to provide students with the advanced skills essential to the conduct of effective independent research in their respective areas of specialization, and to foster a high level of scholarship that will form a sound basis from which to conceive and pursue further research projects.

This Course consists mainly of seminars and thesis guidance. And it is intended for applicants who desires to go on to a Ph.D. Degree Program after completion of a Master's Degree Program.

### ② Professional Research Course

The "Professional Research Course" aims to educate future professionals including business consultants, securities analysts, or certified tax accountants, with a flexibility of mind and a sense of reality.

Its curriculum combines lectures by full-time professors and practitioners, and the subjects are classified and systematized into 3 types: Strategic Management, Distribution and International Business, and Finance and Accounting.

In additional, Graduate school of Kansai University has a school of Accountancy, a school for those who wish to be exempted from the subject of Short-answer Test of Certified Public Accountant.

## (2) About the Research Guidance System

### ① Academic Research Course

The academic advisor in charge of the major subject that you selected when applying will be your academic advisor. Graduate students must take seminars and thesis guidance of the desired academic

advisor, and submit a master's thesis at least 40,000 characters.

## ② Professional Research Course

The academic advisor in charge of the major subject that you selected (one of the 1st to 3rd choices) when applying will be your academic advisor. Graduate students must take the lectures and study guidance of their academic advisor, and submit a research thesis at least 30,000 characters. Those who wish to proceed to the Ph.D. Degree Program of the Graduate School of Business and Commerce must write at least 40,000 characters.

However, if you wish to enroll in the Global Retailing Program, your academic advisor will be determined in the fall semester of the first year, not at the time of admission. Graduate students will be required to take lectures and joint seminar (global retailing) by the academic advisors of the Global Retailing Program, and submit a research thesis at least 30,000 characters after they receive study guidance from their academic advisor.

If graduate students wish to be exempted from the subjects of the Certified Public Tax Accountants (*Zeirishi*) examination, they must complete the "Tax & Accounting Strategy Program". In addition, students are required to submit a research thesis at least 40,000 characters after receiving study guidance from their academic advisor in the "Tax & Accounting Strategy Program".

For details on the "Global Retailing Program" and "Tax & Accounting Strategy Program", please refer to the Graduate School of Business and Commerce website ([https://www.kansai-u.ac.jp/Fc\\_com/grad/grprogram.html](https://www.kansai-u.ac.jp/Fc_com/grad/grprogram.html)) and the pamphlet called "Kansai University Graduate School Information 2023".

## (3) English Proficiency Level Required in the Academic Research Course

English literature is frequently used in research thesis guidance for Academic Research Course. In addition, if you wish to proceed to the Ph.D. Degree Program after completing the Master's Degree Program, you will need to pass an examination for English proficiency in the specialized field.

## (4) Completion Requirements

If you have been enrolled in the Master's Degree Program for 2 years or more, acquired 32 credits or more, passed the examination of the master's thesis or the research thesis, and passed the final examination, you will be awarded the master's degree (Business and Commerce).

## ■Reference Books

On entering the Graduate School of Business and Commerce, examples of basic literatures whose contents should be minimally understood before enrolment can be seen in the following Kansai University Graduate School Entrance Examination Information Website. Please refer them for entrance preparation.

[https://www.kansai-u.ac.jp/Gr\\_sch/guidelines/index.html](https://www.kansai-u.ac.jp/Gr_sch/guidelines/index.html)

## Master's Degree Program : International Students Entrance Examination (October Examination and February Examination)

### 1. Qualification

Applicants shall satisfy one of the following (1)~(5) conditions:

(including applicants who are expected to satisfy one of the following (1)~(4) conditions before enrolling at the Graduate School)

- (1) Applicants who have completed a regular 16-year program of school education outside Japan (Note 1).
- (2) Applicants who have graduated from Japanese universities as international students.
- (3) Persons who have completed a 3-year program or a program of more than 3 years and have been awarded a degree by an overseas university or school (Note 2) which is recognized as being equivalent to a bachelor's degree.  
(the 2016 ordinance of the Ministry of Education, Culture, Sports, Science and Technology, No. 19)
- (4) Applicants who have completed Specialized Course at Japanese special training schools after the designated date by the minister of MEXT<sup>†</sup> as international students. The training schools must satisfy the conditions designated by MEXT including that the length of term required for graduation be at least four years.  
<sup>†</sup> MEXT; Japanese Ministry of Education, Culture, Sports, Science and Technology
- (5) Applicants who are recognized as having scholastic abilities equivalent or superior to the graduates of university through Pre-qualification Individual Screening for Entrance Examination of the Graduate School. (This requirement shall not apply to the foreigners who are recognized as having received Japanese regular school education program.)

Note 1: Those enrolled in the following schools are considered to be the same as application qualification (1), as long as the period is less than four years in total.

- Elementary school, junior high school, high school etc. based on Japanese school education law
- Foreign school in Japan
- Overseas educational facilities accredited or designated by the Minister of Education, Culture, Sports, Science and Technology

Note 2: The university or the school shall be evaluated by an organization approved by a relevant official institution in the country for their education and research activities or recognized as so by the Minister of Education, Culture, Sports, Science and Technology.

### **[IMPORTANT]** Notes regarding Pre-qualification Individual Screening for Entrance Examination

1. Subjects:  
Applicants under qualification (5)
2. Application Procedures and Deadline:  
Refer to 'I Check Qualification before Applying' (in the separate file "Common Items of all Graduate Schools" p.1).  
(Note 1) Graduates (or those expected to graduate) from less than 16-years program of school education can also apply. In this case, please contact the Graduate School Admissions Division by the submission deadline of the documents for the screening as soon as possible.  
(Note 2) Applicants who have received (or are expected to receive) the degrees in their home countries equivalent to those of Japanese universities can also apply. In this case, please inquire to the Graduate School Admissions Division as soon as possible.

## 2. Application Documents

After you have paid the application fee of ¥35,000, submit the documents listed below.

Review [Cautionary Note](#) published at the end of the Application Guidelines (Japanese Version), and carefully check your application documents before submitting them.

Please submit the 'Application Document List (Checklist)' as well as the application documents.

Document to be Submitted [Document Number]	Remarks
Application Form (for submission) 【①】	Print out and submit after finalizing your online application.
Statement of Reason for Applying (in Japanese) 【②】	Use the form designated by the University.
Original transcript from previously universities and / or other institutions 【③】	If you have transferred from another university to your current university, you also should submit transcripts from the previous universities and / or other institutions as well. <b>Submit original transcripts.</b> If you cannot submit original transcripts, please submit transcripts that have been notarized by an embassy or other public institutions.
Original certificate of (expected) graduation from previously universities and / or other institutions 【④】	Both of the entrance and (expected) graduation dates must be listed. If the above information is listed on the Application Document ③, this certificate does not need to be submitted. <b>Submit an original certificate of (expected) graduation.</b> If you cannot submit an original certificate, please submit a certificate of (expected) graduation that has been notarized by an embassy or other public institutions. Note) Applicants with Qualification (3) are required to submit a bachelor's degree certificate in addition to the graduation certificate.
Research Plan (in Japanese) 【⑤】	About 1,000 words in length. Submit 1 original and 4 copies. Draft an overview of your proposed research plan on a computer using A4-size paper (horizontal text with 40 words per row and 40 rows per page).
If you satisfy the conditions for exemption from the foreign language written examination: Submit an original document and 1 copy of document certifying that fact 【⑩】 ★If applicable	<ul style="list-style-type: none"> <li>Submit only if you satisfy the conditions for exemption from the Foreign Language Written Examination (refer to Note 3 in "5. Written Examination Subjects and Allocation of Points" below).</li> <li>The original will be returned on the day of the examination.</li> </ul>
If you satisfy the conditions for exemption from the specialized subject written examination: Submit an original document and 1 copy of document certifying that fact 【⑪】 ★If applicable	<ul style="list-style-type: none"> <li>Submit only if you satisfy the conditions for exemption from the Specialized Subject Written Examination (refer to Note 4 in "5. Written Examination Subjects and Allocation of Points" below).</li> <li>The original will be returned on the day of the examination.</li> </ul>
Copy of Residence Card or Passport 【⑫】	For a residence card, submit a copy showing both sides. For a passport, submit a copy of pages showing your name, date of birth, photograph, expiration date, residence status, and the most recent period of stay.

Two Photographs	Affix a photograph taken within the last 3 months to the application form (for submission) and to the reason for applying. Your photographs should not be retouched or edited. (The photograph affixed to your Application Form will be used on the student ID issued after enrollment, should you be admitted.)
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### 3. Screening Method

The Graduate School will determine whether or not to admit applicants based on a comprehensive evaluation of document screening, written examination and oral examination.

### 4. Examination Components

Written Examination		Oral Examination (Note 2)
Specialized Subject	Foreign Language [Academic Research Course only] Taxation Systems [Only for those in the Professional Research Course who are interested] (Note 1)	
10:00 ~ 11:30 (90 minutes)	13:00 ~ 14:30 (90 minutes)	Held after the written examination

Note 1: If you have selected “Tax Law” or “Tax Systems” as your major subject, and wish to be exempt from the tax law subject of the certified tax accountant exam, you must take the Taxation Systems examination in addition to the Specialized subject. You cannot take this examination if you do not select “Tax Law” or “Tax Systems” as your major subject.

Note 2: More information about the oral examination will be provided on the day of the written examination.

### 5. Written Examination Subjects and Allocation of Points

Course	Specialized Subject	Points	Foreign Language or Taxation Systems	Points	Oral Examination Points
Academic Research Course	Select one of the following 5 subjects (Notes 1 and 4) 【Commercial Science, Business Administration, Economics, Accounting, and Statistics】	100	English (Notes 2 and 3)	100	100
Professional Research Course	Select one of the following 5 subjects (Notes 4 and 5) 【Commercial Science, Business Administration, Economics, Accounting, and Statistics】	100	Taxation Systems [As requested] (Note 6)	100	100

Note 1: In cases of the Academic Research Course, examination subjects may be appointed according to your applying major, so please check “List of Major Subjects and Academic Advisors” (p.8) before applying.

Note 2: You will be allowed to refer to a dictionary provided by the university during the foreign language examination.

Note 3: If you request the Academic Research Course and satisfy any of the following conditions, you are exempt from the foreign language (English) examination.

- ① Score of Class B or higher in the United Nations Associations Test of English
- ② Score of Grade Pre-1 or higher in the Practical English Proficiency Test.
- ③ Score of Grade B2 First or higher in the Cambridge English Examination.
- ④ Score of 80 or better on a TOEFL iBT® test (including My Best™ Scores) within 2 years from the application start date of each Examination Results Month. As for My Best™ Scores, it will be unavailable if there are some scores taken 2 years before the application start date of each Examination Results Month.
- ⑤ Score of 750 or better on a TOEIC® L&R test (excluding IP tests) taken within 2 years from the



application start date of each Examination Results Month.

- ⑥ Score of 6.0 points or higher in IELTS taken within 2 years from the application start date of each Examination Results Month.

Those who have received (are expected to receive) a bachelor's degree outside Japan may be exempted from the Foreign Language (English) Examination. Please submit (all documents except the Application Form) and the Pre-qualification Individual Screening Application Form to the Graduate School Admissions Division by the following date:

October Examination : July 14 (Thu), 2022

February Examination : December 8 (Thu), 2022

Note 4: If you satisfy any of the following conditions in the both courses, you are exempt from the Specialized subject examination "Statistics".

- (1) Score of Grade 2 or higher in the statistics examination (including CBT) administered by the Japanese Association for Promoting Quality Assurance in Statistics
- (2) Score of Grade 2 or higher in the quality control examination held by the Japanese Standards Association

Note 5: Applicants for the "Global Retailing Program" of the Professional Research Course must take "Commercial Science".

Note 6: If you have selected "Tax Law" or "Tax Systems" as your major subject, and wish to be exempt from the tax law subject of the certified tax accountant exam, you must take the "Taxation Systems" examination in addition to the Specialized Subject Examination. You cannot take this examination if you do not select "Tax Law" or "Tax Systems" as your major subject (including applications who are exempt from the Specialized Subject Examination).

Note: Please select a major subject and an academic advisor on applying.

If you select an academic advisor marked ※, please contact the Kansai University Graduate School Admissions Division in advance, because there is a semester or two in which they do not teach the subjects as they engage in research, at home or abroad.

The subjects and academic advisors may change as needed. If it changes, we will notify applicants via posting a notice (Japanese Version) on our website, please check our website before applying.

<[https://www.kansai-u.ac.jp/Gr\\_sch/](https://www.kansai-u.ac.jp/Gr_sch/)>

(2022/4)

## Graduate School of Business and Commerce: List of Major Subjects and Academic Advisors for 2023 Academic Year (Master's Degree Program)

### [Academic Research Course]

The course is for those who would like to enter the Ph.D. Degree Program after Master's Degree Program, and it aims to foster the researchers with high quality learning.

Major Subjects and Academic Advisors				Designated Subject
Retailing and Macromarketing I · II	Professor	Doctor of Commerce, Osaka City University	FUJIOKA, Rika	Commercial Science
Problems of Market Economy I · II	Professor		SUGIMOTO, Takashi	—
Logistics I · II	Professor	Doctor of Commerce, Meijo University	AMENO, Hiroko	—
Marketing Communication I · II	Professor	Doctor of Commerce, Kobe University	KISHIYA, Kazuhiro	Commercial Science
Retail and Distribution Management I · II	Professor	Doctor of Commerce, Kobe University	CHOI, Sang Chul	Commercial Science
Marketing I · II	Professor	Doctor of Commerce, Keio University	* IWAMOTO, Akinori	Commercial Science
Consumer Behavior Research I · II	Professor	Doctor of Philosophy in Engineering, Osaka University	* TAKAI, Keiji	Statistics
Business Studies for Economic Development I · II	Professor	Doctor of Economics, Kobe University	※ OIKAWA, Hiroshi	—
International Business Communication I · II	Professor		* NAKAMURA, Mitsuo	Commercial Science Business Administration
Emerging Market Economies I · II	Professor	Doctor of Economics, Kyoto University	* TOKUNAGA, Masahiro	Business Administration Economics
Business Communication I · II	Professor		** OKAMOTO, Mayumi	Commercial Science Business Administration
Applied Oligopoly Theory I · II	Professor	Doctor of Economics, Kobe University	* TAKAUCHI, Kazuhiro	Economics
Monetary Economics I · II	Professor	Doctor of Economics, Kobe University	UE, Katsuya	—
International Monetary Systems I · II	Professor	Doctor of Economics, Kobe University	※ TAKAYA, Sadayoshi	Economics
Tax Law I · II	Professor	Doctor of Law, Kansai University	TSUJI, Mie	—
Tax Systems I · II	Professor	Doctor of Commerce, Waseda University	* ISHIDA, Kazuyuki	—
Empirical Finance Study I · II	Professor	Doctor of Economics, Osaka University	TANAKA, Takanori	Economics
Monetary Theory and Policy I · II	Professor	Doctor of Economics, Kobe University	* HANABUSA, Kunihiro	—
Insurance Theory I · II	Professor		* TOKUTSUNE, Yasuyuki	—
Accounting Framework I · II	Professor		※ SAINO, Junko	Accounting
Accounting Information and Financial Strategy I · II	Professor	Doctor of Economics, Nagoya University	OTOMASA, Shota	—
Empirical Accounting Study I · II	Professor	Doctor of Business Administration, University of Tsukuba	OTA, Koji	Accounting
Business Analysis I · II	Professor	Doctor of Business Administration, Kwasei Gakuin University	KIMURA, Asako	—
Auditing I · II	Professor	Doctor of Business Administration, Kobe University	KOZUMA, Kyoko	Accounting
Accounting for Public Sector I · II	Professor	Doctor of International Public Policy, Osaka University	BABA, Hideaki	—
Cost Management I · II	Professor	Doctor of Commerce, Kansai University	OKA, Shoji	Accounting
Financial Reporting I · II	Professor	Doctor of Business Administration, Kobe University	* IWASAKI, Takuya	—
Innovation Management I · II	Professor	Doctor of Economics, Tokyo University	PARK, Taehoon	—
Management Information Systems I · II	Professor	Doctor of Philosophy in Business Administration, Kobe University of Commerce	YADA, Katsutoshi	Statistics
Venture Business I · II	Professor	Doctor of Business Administration, Hokkaido University	※ YOKOYAMA, Keiko	Business Administration
Business History I · II	Professor	Doctor of Economics, Kyoto University	NISHIMURA, Shigehiro	Business Administration
New Business Creation I · II	Professor	PhD, University of Edinburgh	NISHIOKA, Kenichi	Business Administration
Organization Theory I · II	Professor	PhD, University of Edinburgh	HARA, Takuji	Business Administration
Marketing Science I · II	Professor	Doctor of Philosophy, Tokyo University	MIYAZAKI, Kei	Statistics

Major Subjects and Academic Advisors				Designated Subject
Strategic Management I · II	Professor	Doctor of Business Administration, Ritsumeikan University Doctor of Economics, Kobe University	* SAEKI, Yasuo	Business Administration

Note: The Academic advisors marked \* may change if you proceed to the Ph. D. Degree Program.

Note: Please select a major subject and an academic advisor on applying.

If you select an academic advisor marked ※, please contact the Kansai University Graduate School Admissions Division in advance, because there is a semester or two in which they do not teach the subjects as they engage in research, at home or abroad.

The subjects and academic advisors may change as needed. If it changes, we will notify applicants via posting a notice (Japanese Version) on our website, please check our website before applying.

<[https://www.kansai-u.ac.jp/Gr\\_sch/](https://www.kansai-u.ac.jp/Gr_sch/)>

(2022/4)

## Graduate School of Business and Commerce: List of Major Subjects and Academic Advisors for 2023 Academic Year (Master's Degree Program)

### [Professional Research Course]

The course aims to foster high quality profession who can be engaged in business fields.

Major Subjects and Major Advisors					
<b>Strategic Management Group</b>					
Innovation Management I · II	Professor	Doctor of Economics, Tokyo University		PARK, Taehoon	
Management Information Systems I · II	Professor	Doctor of Philosophy in Business Administration, Kobe University of Commerce		YADA, Katsutoshi	
Venture Business I · II	Professor	Doctor of Business Administration, Hokkaido University	※	YOKOYAMA, Keiko	
Business History I · II	Professor	Doctor of Economics, Kyoto University		NISHIMURA, Shigehiro	
New Business Creation I · II	Professor	PhD, University of Edinburgh		NISHIOKA, Kenichi	
Organization Theory I · II	Professor	PhD, University of Edinburgh		HARA, Takuji	
Marketing Science I · II	Professor	Doctor of Philosophy, Tokyo University		MIYAZAKI, Kei	
Strategic Management I · II	Professor	Doctor of Business Administration, Ritsumeikan University Doctor of Economics, Kyoto University		SAEKI, Yasuo	
<b>Distribution and International Business Group</b>					
Global Retailing Program		Retailing and Macromarketing I · II	Professor	Doctor of Commerce, Osaka City University	FUJIOKA, Rika
		Marketing Communication I · II	Professor	Doctor of Commerce, Kobe University	KISHIYA, Kazuhiro
		Retail and Distribution Management I · II	Professor	Doctor of Commerce, Kobe University	CHOI, Sang Chul
		Marketing I · II	Professor	Doctor of Commerce, Keio University	IWAMOTO, Akinori
Problems of Market Economy I · II	Professor			SUGIMOTO, Takashi	
Logistics I · II	Professor	Doctor of Commerce, Meijo University		AMENO, Hiroko	
Consumer Behavior Research I · II	Professor	Doctor of Philosophy in Engineering, Osaka University		TAKAI, Keiji	
Business Studies for Economic Development I · II	Professor	Doctor of Economics, Kobe University	※	OIKAWA, Hiroshi	
International Business Communication I · II	Professor			NAKAMURA, Mitsuo	
Emerging Market Economies I · II	Professor	Doctor of Economics, Kyoto University		TOKUNAGA, Masahiro	
Business Communication I · II	Professor		※	OKAMOTO, Mayumi	
Applied Oligopoly Theory I · II	Professor	Doctor of Economics, Kobe University		TAKAUCHI, Kazuhiro	
<b>Finance and Accounting Group</b>					
Monetary Economics I · II	Professor	Doctor of Economics, Kobe University		UE, Katsuya	
International Monetary Systems I · II	Professor	Doctor of Economics, Kobe University	※	TAKAYA, Sadayoshi	
Empirical Finance Study I · II	Professor	Doctor of Economics, Osaka University		TANAKA, Takanori	
Monetary Theory and Policy I · II	Professor	Doctor of Economics, Kobe University		HANABUSA, Kunihiro	
Insurance Theory I · II	Professor			TOKUTSUNE, Yasuyuki	
Accounting Information and Financial Strategy I · II	Professor	Doctor of Economics, Nagoya University		OTOMASA, Shota	
Empirical Accounting Study I · II	Professor	Doctor of Business Administration, University of Tsukuba		OTA, Koji	
Business Analysis I · II	Professor	Doctor of Business Administration, Kwansai Gakuin University		KIMURA, Asako	
Auditing I · II	Professor	Doctor of Business Administration, Kobe University		KOZUMA, Kyoko	

Accounting for Public Sector I · II	Professor	Doctor of International Public Policy, Osaka University	BABA, Hideaki
Cost Management I · II	Professor	Doctor of Commerce, Kansai University	OKA, Shoji
Financial Reporting I · II	Professor	Doctor of Business Administration, Kobe University	IWASAKI, Takuya
<b>Tax &amp; Accounting Strategy Program</b>			
Tax Law I · II	Professor	Doctor of Law, Kansai University	TSUJI, Mie
Tax Systems I · II	Professor	Doctor of Commerce, Waseda University	ISHIDA, Kazuyuki
Accounting Framework I · II	Professor		※ SAINO, Junko

Note 1 : The academic advisor for applicants for the “Global Retailing Program” will be determined in the fall semester of the 1st year after the applicants take the joint seminar (global retailing) to be taught by a team of academic advisors.

Note 2 : Applicants wishing to apply for the “Tax & Accounting Strategy Program” must select the Major Advisor.

# Graduate School of Business and Commerce (Ph.D. Degree Program)

Graduate School, Major and Enrollment Capacity

Graduate School	Major	Enrollment Capacity
Graduate School of Business and Commerce	Business and Commerce Major	5

Note: The Graduate School of Business and Commerce has not established separate enrollment capacity for each type of entrance examination.

<About specialized subjects and teachers>

Please refer to ① to ③ below and select the Major Subject and Academic Advisor you are interested in.

After applying, you cannot be allowed to change any choice of the major subjects.

① Refer to p.15 :

“Graduate School of Business and Commerce: List of Major Subjects and Academic Advisors for 2023 Academic Year (Ph.D. Degree Program)”

② Graduate School of Business and Commerce Website ([https://www.kansai-u.ac.jp/Fc\\_com/grad/](https://www.kansai-u.ac.jp/Fc_com/grad/))

③ Kansai University Graduate School Information 2023 (Separate Pamphlet)

# Ph.D. Degree Program: International Students Entrance Examination (October Examination and February Examination)

## 1. Qualification

Applicants shall satisfy one of the following (1)~(5) conditions:

(including applicants who are expected to satisfy one of the following (1)~(3) conditions before enrolling at the Graduate School)

- (1) Applicants who have received a master's or professional degree at the graduate schools outside Japan.
- (2) Applicants who have received a master's or professional degree from Japanese graduate schools as international students.
- (3) Applicants who have completed programs and received degrees equivalent to a master's degree from the United Nations University\*.

\*United Nations University; established by the resolution of the General Assembly of the United Nations on December 11, 1972, as stipulated in Article 1 Paragraph 2 of the Act on Special Measures incidental to Enforcement of the Agreement between the United Nations and Japan regarding the Headquarters of the United Nations University.

- (4) Applicants designated by the minister of MEXT<sup>†</sup>. (Bulletin No. 118 of 1989)  
<sup>†</sup> MEXT; Japanese Ministry of Education, Culture, Sports, Science and Technology
- (5) Applicants who are recognized as having degrees equivalent or superior to a master's degree by our graduate school and have reached the age of 24 (before enrolling at the Graduate School). This requirement shall not apply to the foreigners who are recognized as having received Japanese regular school education program.

### 【IMPORTANT】 Notes regarding Pre-qualification Individual Screening for Entrance Examination

1. Subjects:  
 Applicants under qualification (4) or (5)
2. Application Procedures and Deadline:  
 Refer to 'I Check Qualification before Applying' (in the separate file "Common Items of all Graduate Schools" p.1).

## 2. Application documents

After you have paid the application fee of ¥35,000, submit the documents listed below.

Review Cautionary Note published at the end of the Application Guidelines (Japanese Version), and carefully check your application documents before submitting them.

Please submit the 'Application Document List (Checklist)' as well as the application documents.

Document to be Submitted [Document Number]	Remarks
Documents to be submitted by all applicants	
Application Form (for submission) 【①】	Print out and submit after finalizing your online application.
Statement of Reason for Applying (in Japanese) 【②】	Use the form designated by the University.
Original transcript from previously graduate school 【③】	<b>Submit original transcripts.</b> If you cannot submit original transcripts, please submit transcripts that have been notarized by an embassy or other public institutions.

Document to be Submitted [Document Number]	Remarks
Original certificate of (expected) completion from previously attended graduate school, or a notarized document certifying (expected) completion 【④】	Both of the entrance and (expected) completion dates must be listed. If the above information is listed on the Application Document ③, this certificate does not need to be submitted. <b>Submit an original certificate of (expected) completion.</b> If you cannot submit an original certificate, please submit a certificate of (expected) completion that has been notarized by an embassy or other public institutions.
Research Plan (in Japanese) 【⑤】	About 2,000 words in length. Submit 1 original and 4 copies. Draft an overview of your proposed research plan on a computer using A4-size paper (horizontal text with 40 words per row and 40 rows per page).
Copy of Residence Card or Passport 【⑫】	For a residence card, submit a copy showing both sides. For a passport, submit a copy of pages showing your name, date of birth, photograph, expiration date, residence status, and the most recent period of stay.
Two Photographs	Affix a photograph taken within the last 3 months to the application form (for submission) and to the statement of reason for applying. Your photographs should not be retouched or edited. (The photograph affixed to your Application Form will be used on the student ID issued after enrollment, should you be admitted.)
Applicants who are eligible under qualification (1) to (3) above and have already submitted a master's thesis	
Overview of master's thesis in Japanese 【⑥】	About 2,000 words in length. Submit 1 original and 4 copies. Draft on a computer using A4-size paper (horizontal text with 40 characters per row and 40 rows per page).
Copy of master's thesis 【⑦】	5 copies
Applicants who are eligible under qualification (1) to (3) above and expect to submit a master's thesis by the end of the academic year	
Overview of master's thesis proposal in Japanese 【⑦】	About 2,000 words in length. Submit 1 original and 4 copies. One completed master's thesis and one overview of the master's thesis must be submitted in academic affairs. Draft on a computer using A4-size paper (horizontal text with 40 characters per row and 40 rows per page).
Applicants who are eligible under qualification (4) or (5) above and those with a professional degree (or who are expected to obtain one) and have not written a master's thesis	
Results report in Japanese 【⑧】	About 2,000 words in length. Submit 1 original and 4 copies. Draft an overview of your research results or your research activities on a computer using A4-size paper (horizontal text with 40 characters per row and 40 rows per page).
Research results 【⑨】	5 reprints or copies each of academic articles, conference presentations, research reports and any other research papers



### 3. Screening Method

The Graduate School will determine whether or not to admit applicants based on a comprehensive evaluation of document screening, written examination and oral examination.

### 4. Examination Components

Written Examination		Oral Examination (Note 2)
Specialized Subject (Note 1)	Foreign Language	
10:00 ~ 11:30 (90 minutes)	13:00 ~ 14:30 (90 minutes)	Held after the written examination

Note 1: Applicants who have completed a Academic Research Course with the Graduate School of Business and Commerce (or expect to complete one) are exempt from the Specialized subject section of the written examination if the Academic Advisor is the same as the Master's Degree Program.

Note 2: More information about the oral examination will be provided on the day of the written examination.

### 5. Written Examination Subjects and Allocation of Points

Specialized Subject	Points	Foreign Language	Points	Oral Examination Points
For requested Major subject	100	English (Note)	100	100

Note 1: You will be allowed to refer to a dictionary provided by the University during the foreign language examination.

Note 2: If you satisfy any of the following conditions, you are exempt from the Foreign Language (English) Examination.

- ① Score of Class B or higher in the United Nations Associations Test of English.
- ② Score of Grade Pre-1 or higher in the Practical English Proficiency Test.
- ③ Score of Grade B2 First or higher in the Cambridge English Examination.
- ④ Score of 80 or better on a TOEFL iBT® test (including My Best™ Scores) within 2 years from the application start date of each Examination Results Month. As for My Best™ Scores, it will be unavailable if there are some scores taken 2 years before the application start date of each Examination Results Month.
- ⑤ Score of 750 or better on a TOEIC® L&R test (excluding IP tests) taken within 2 years from the application start date of each Examination Results Month.
- ⑥ Score of 6.0 points or higher in IELTS taken within 2 years from the application start date of each Examination Results Month.

Those who have received (are expected to receive) a bachelor degree · master degree outside Japan may be exempted from the Foreign Language (English) Examination. Please submit (all documents except the Application Form) and the Pre-qualification Individual Screening Application Form to the Graduate School Admissions Division by the following date:

October Examination : July 14 (Thu), 2022

February Examination : December 8 (Thu), 2022

Note: Please select a major subject and an academic advisor on applying.

If you select an academic advisor marked ※, please contact the Kansai University Graduate School Admissions Division in advance, because there is a semester or two in which they do not teach the subjects as they engage in research, at home or abroad.

The subjects and academic advisors may change as needed. If it changes, we will notify applicants via posting a notice (Japanese Version) on our website, please check our website before applying.

<[https://www.kansai-u.ac.jp/Gr\\_sch/](https://www.kansai-u.ac.jp/Gr_sch/)>

(2022/4)

## Graduate School of Business and Commerce: List of Major Subjects and Academic Advisors for 2023 Academic Year (Ph.D. Degree Program)

### 【Business and Commerce Major】

Major Subjects and Academic Advisors			
Retailing and Macromarketing	Professor	Doctor of Commerce, Osaka City University	FUJIOKA, Rika
Problems of Market Economy	Professor		SUGIMOTO, Takashi
Logistics	Professor	Doctor of Commerce, Meijo University	AMENO, Hiroko
Marketing Communication	Professor	Doctor of Commerce, Kobe University	KISHIYA, Kazuhiro
Retail and Distribution Management	Professor	Doctor of Commerce, Kobe University	CHOI, Sang Chul
Business Studies for Economic Development	Professor	Doctor of Economics, Kobe University	※ OIKAWA, Hiroshi
Monetary Economics	Professor	Doctor of Economics, Kobe University	UE, Katsuya
International Monetary Systems	Professor	Doctor of Economics, Kobe University	※ TAKAYA, Sadayoshi
Tax Law	Professor	Doctor of Law, Kansai University	TSUJI, Mie
Empirical Finance Study	Professor	Doctor of Economics, Osaka University	TANAKA, Takanori
Accounting Framework	Professor		※ SAINO, Junko
Accounting Information and Financial Strategy	Professor	Doctor of Economics, Nagoya University	OTOMASA, Shota
Empirical Accounting Study	Professor	Doctor of Business Administration, University of Tsukuba	OTA, Koji
Assurance Engagements	Professor		MATSUMOTO, Yoshinao
Business Analysis	Professor	Doctor of Commerce, Kwansai Gakuin University	KIMURA, Asako
Auditing	Professor	Doctor of Business Administration, Kobe University	KOZUMA, Kyoko
Accounting for Public Sector	Professor	Doctor of International Public Policy, Osaka University	BABA, Hideaki
Cost Management	Professor	Doctor of Commerce, Kansai University	OKA, Shoji
Innovation Management	Professor	Doctor of Economics, Tokyo University	PARK Taehoon
Management Information Systems	Professor	Doctor of Philosophy in Business Administration, Kobe University of Commerce	YADA, Katsutoshi
Venture Business	Professor	Doctor of Business Administration, Hokkaido University	※ YOKOYAMA, Keiko
Business History	Professor	Doctor of Economics, Kyoto University	NISHIMURA, Shigehiro
New Business Creation	Professor	PhD, University of Edinburgh	NISHIOKA, Kenichi
Organization Theory	Professor	PhD, University of Edinburgh	HARA, Takuji
Marketing Science	Professor	Doctor of Philosophy, Tokyo University	MIYAZAKI, Kei